



Rapid7 PartnerFirst for Managed Security Services Providers (MSSP)

The escalating sophistication of intruder attacks against vulnerabilities found in networks, applications and databases has made it essential for organizations to regularly monitor their IT security. Vulnerability assessment has also become a requirement of many industry and government regulations. As the number of data breaches and the associated costs continue to rise, securing valuable IT assets is a business investment, not an expense. This combination has created a high-growth market opportunity for security services providers.

The Rapid7 PartnerFirst for MSSPs program enables security services providers to build Rapid7 Unified Vulnerability Management into a managed security services offering. Rapid7 is committed to the success of its partners helping you to build your business and deliver superior security services to our mutual customers.

Rapid7 NeXpose – The Industry Standard

Rapid7 Unified Vulnerability Management combines vulnerability assessment, risk management, policy and compliance reporting, remediation guidance, and automated ticketing into one integrated package – Rapid7 NeXpose. The broadest and deepest vulnerability management solution on the market, it provides comprehensive, high-performance coverage of networks, databases, and Web applications, including Web 2.0 and JavaScript. Rapid7 NeXpose accurately scans your entire IT environment to identify threats, assess their risk and devise a remediation plan to eliminate them quickly.

Extensive and flexible reporting highlights vulnerabilities, helping IT security professionals to prioritize their remediation efforts, secure their networks and achieve compliance with government regulations, security configuration policies and the PCI Data Security Standard. In short, Rapid7 NeXpose provides companies with a proactive and measurable vulnerability management process that ensures the highest level of network security.

About Rapid7

Rapid7 is a leader in vulnerability management and compliance, delivering a single unified solution across an organization’s entire infrastructure. Rapid7 NeXpose is the only solution that includes support for web applications, databases, operating systems and network devices in a single system. It separates real threats from the noise common to most vulnerability management systems, giving direct, actionable visibility into the real threats to mitigate risk and remain compliant. For more information on NeXpose products and services, visit www.rapid7.com



SC MAGAZINE RATING

Features	★★★★★
Ease of Use	★★★★★
Performance	★★★★★
Documentation	★★★★★
Support	★★★★★
Value for Money	★★★★★
OVERALL RATING	★★★★★

Strengths Vulnerability Assessment and risk analysis in one box.

Weakness None that we found.

Verdict A solid product that I have recommended to my university. It also is our SC Magazine Recommended product this month

Rapid7 Customers are Saying ...

We have been impressed with Rapid7 NeXpose and the scanning results because it provides greater detail on the vulnerabilities we find as well as how to fix them. Its reporting capabilities are superior.

- Perry Ellis

Industry Analysts are Saying ...

Rapid7 NeXpose is all that you will need.

- Gartner Group

Rapid7 Partners are Saying ...

"With NeXpose leading-edge Web vulnerability management technology as the Trend Micro SecureSite engine, we can provide high-performance monitoring that is critical for business of all sizes."

- Trend Micro



Rapid7 PartnerFirst for Managed Security Services Providers

Rapid7's award winning NeXpose Unified Vulnerability Management solution is now available for Managed Security Services Providers to integrate into their security offerings for their customers.

Broad Scan Coverage – Rapid7 is a unified vulnerability management solution that scans web applications, databases, operating systems, networks and network devices from both inside and outside the firewall to find exposures other products miss.

Report with Accuracy – Deeper, more intelligent scanning verifies the true existence of a reported vulnerability and eliminates false positives.

Actionable Reporting – Reports prioritize vulnerabilities by urgency and provide streamlined remediation plans with estimated completion times so that system administrators can mitigate threats quickly and effectively.

Ensure Compliance – Integrated policy and regulatory reporting ensures that organizations remain compliant with industry and regulatory policies.

NeXpose API – The API provides programmatic access to commonly used functions of NeXpose. The API is ideal for MSSP partners that have developed their own software portal and merely wish to add vulnerability scanning as an additional service.

MSSP Friendly Licensing – Rapid7 offers two licensing options for MSSP partners - a low upfront cost/ per IP under management licensing model, or an OEM model that provides for the most economical terms over the life of a contract.

Other Program Benefits:

- Partner Portal Access
- Partner Newsletter
- Access to Rapid7 Marketing Materials
- Joint Marketing Initiatives – PR, Events, Webinars
- Complimentary Sales Training
- Trial Licenses
- Priority Technical Support
- Technical Training and Certification Programs
- Inclusion in Beta Programs and Product Launches
- Executive Briefing Sessions for Top Performing Partners
- Listing in the Rapid7 MSSP Partner Locator on www.rapid7.com

Next Steps

We would like to explore with you the possibility of a mutually beneficial partnership. Please visit us on the Web at www.Rapid7.com or send email to partners@Rapid7.com.